

Cumulative Totals**HOC:** All Offices**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2011 to Jun 30, 2012**Fiscal Year:** 2012All Counseling and
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	287,199
b. Not Hispanic	1,434,973
c. Chose not to respond	58,850
Section 3 Total:	1,781,022

4. Race of Clients**Single Race**

a. American Indian/Alaskan Native	9,733
b. Asian	56,651
c. Black or African American	452,320
d. Native Hawaiian or Other Pacific Islander	8,980
e. White	1,032,681

Multi-Race

f. American Indian or Alaska Native and White	3,751
g. Asian and White	3,697
h. Black or African American and White	9,192
i. American Indian or Alaska Native and Black or African American	1,625
j. Other multiple race	74,916
k. Chose not to respond	118,485
Section 4 Total:	1,772,031

5. Income Levels

a. < 50% of Area Median Income (AMI)	654,616
b. 50 - 79% of AMI	426,015
c. 80 - 100% of AMI	202,787
d. > 100% AMI	311,281
e. Chose not to respond	184,462
Section 5 Total:	1,779,161

6. Clients Receiving Education/Group Sessions

a. Completed pre-purchase homebuyer education workshop	160,628
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	69,318
c. Completed resolving or preventing mortgage delinquency workshop	34,501

d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	5,600
e. Completed fair housing workshop	7,234

f. Completed predatory lending workshop	3,394
g. Completed rental workshop	10,914
h. Other workshop	11,253
Group Session / Section 6 Total:	302,842

7. Numbers of Clients Counseled, by Purpose of Visit and Results

a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	22,192
2) Client will be mortgage ready within 90 days	39,755

3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	28,782
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4) Receiving long term pre-purchase counseling	34,386
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5) Entered lease purchase progra	273
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6) Decided Not to purchase housing; no further effort to prepare needed	4,960
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7) Withdrew from counseling	17,397
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8) Other	11,211
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Section 7a Sub-total:	158,956
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b. Seeking Help with Resolving or Preventing Mortgage Delinquency

1) Brought mortgage current	19,320
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2) Mortgage refinanced	7,556
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3) Mortgage modified	99,343
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4) Received second mortgage	1,490
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5) Initiated forbearance agreement/repayment plan	22,491
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6) Executed a deed-in-lieu	923
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7) Sold property/chose alternative housing solution	5,655
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8) Pre-foreclosure sale	10,535
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9) Mortgage foreclosed	6,568
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10) Counseled and referred to another social service or emergency assistance agency	9,531
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11) Obtained partial claim loan from FHA lender	767
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12) Bankruptcy	6,530
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13) Entered debt management plan	5,772
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14) Counseled and referred for legal assistance	14,317
15) Currently receiving foreclosure prevention/budget counseling	495,433
16) Withdrew from counseling	185,934
17) Other	79,153
Section 7b Sub-total:	971,318

c. Seeking Help with Home Maintenance and Financial Management

1) Obtained a Home Equity Conversion Mortgage (HECM)	67,028
2) Counseled on HECM; decided not to obtain mortgage	12,590
3) Obtained a non-FHA reverse mortgage	156
4) Received home equity or home improvement loan or other home repair assistance	5,050
5) Received consumer loan (unsecured)	204
6) Mortgage refinanced	692
7) Counseled and referred to other social service agency	1,037
8) Sold house/chose alternative housing solution	454
9) Completed financial management/budget counseling	11,893
10) Completed home maintenance counseling	8,227
11) Counseled and utilities brought current	2,331
12) Counseled and referred for legal assistance	2,644
13) Currently receiving counseling	90,486
14) Withdrew from counseling	22,614
15) Other	10,745
Section 7c Sub-total:	236,151

d. Seeking Help in Locating, Securing, or Maintaining Residence in Rental Housing

1) Received housing search assistance	10,482
2) Obtained temporary rental relief	6,983
3) Counseled and referred to agency with rental assistance program	3,771
4) Advised on recertification for HUD/other subsidy program	4,760
5) Counseled and referred to other social service agency	4,648
6) Counseled and referred to legal aid agency for fair housing assistance	1,424

7) Counseled and referred to legal aid agency for assistance with eviction	4,560
8) Found alternative rental housing	4,600
9) Decided to remain in current housing situation	11,879
10) Resolved issue in current tenancy	9,745
11) Entered debt management/repayment plan	3,638

12) Counseled and utilities brought current	18,723
13) Resolved security deposit dispute	4,918
14) Currently receiving counseling	17,867
15) Withdrew from counseling	2,553
16) Other	10,587
Section 7d Sub-total:	121,138

e. Seeking Shelter or Services for the Homeless

1) Occupied emergency shelter	3,647
2) Occupied transitional housing	793
3) Occupied permanent housing with rental assistance	1,756
4) Occupied permanent housing without rental assistance	490
5) Counseled Referred to other social service agency	1,566
6) Remained homeless	1,022
7) Currently receiving counseling	2,702
8) Withdrew from counseling	805
9) Other	759
Section 7e Sub-total:	13,540

Individual Counseling / Section 7 a-e Total: 1,501,103

Total Counseling / Section 6 and 7 Total: 1,803,945





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Rental Housin

